

Does your company want to become a successful supplier to the UN?

This program will give you the opportunity to learn effectively how to do business in the \$15 billion UN-Procurement market.

HIGHLIGHTS

- **Supported** by several UN-procurement organizations & EU-missions in New York.
- Presentations offering an overview of the largest UN organizations, their procurement procedures and activities.
- **Theme-Specific Workshops** selected and moderated by UN-staff focusing on specific industries.
- Meet the UN-buyers and decision makers in **1-on-1 meetings**.
- Invited organizations: **UN/PD, UNOPS, UNICEF, FAO, UNDP, UNHCR, WFP, UNRWA, UNIDO, UNESCO, UNDB, OCHA, ICAO, World Bank, and IADB.**
- Excellent **B2B network opportunities** with about 150 other EU companies.

WHAT TO EXPECT?

Companies interested in learning how to do business with the UN will gain an understanding of where to find procurement notices, how the tender process works, and the type of products that the participating UN organizations procure. Various interactive workshops will help companies understand how their products and services can best be promoted to the UN. The 1-on-1 meetings will then provide opportunities for them to meet individually with UN organizations. Furthermore, networking opportunities with other EU companies will be provided.

WHO SHOULD ATTEND*?

- Representatives from EU companies, who are interested in becoming successful suppliers to the UN.

** Government representatives do not qualify for this seminar. We encourage governmental organizations to register for our 2nd Annual EU UN-Procurement Training for Trade Professionals that will be held February 7 & 8 2013.*



10th Annual EU UN-Procurement Seminar

May 6-8, 2013

At the
Bohemian National Hall
New York City



“Understand how your company can do business with the UN!”



PROGRAM OUTLINE**

May 6

Breakfast

Presentations:

- Overview of the United Nations

Lunch

Presentations:

- Legal aspects of UN procurement
- The tender process

Workshops:

- Consultancy
- ICT
- Engineering

1-on-1 meetings all afternoon

10th EU-UN Networking Reception

PROGRAM OUTLINE**

May 7

Breakfast

Theme Specific Workshops:

- Vendor Registration
- Trading Places with the UN
- Live UN/PD Registration

Presentations:

- To be defined

Lunch

Presentations:

- To be defined

Workshops:

- UN Procurement Trends
- Procurement in the 21st Century

PROGRAM OUTLINE**

May 8

Breakfast

Thematic special: The UN and innovative products and services:

Presentations:

- To be defined

Workshops:

- To be defined

1-on-1 meetings all morning

The program will end before lunch

The 'EU UN-Procurement Training for Trade Professionals' is organized by the European-Procurement Forum, Inc. (EUPF), which is a 'not for profit' organization that has been promoting UN-Procurement from EU-companies since 2003.

*** Itinerary is subject to change without prior notice, check the website www.eupf.org for the most up-to-date seminar program.*

REGISTRATION

Visit www.eupf.org for more information and registration. Registration starts January 14th 2013 15.00 CET.

Fee: \$875 for European company representatives
\$750 for an additional European company representative
\$750 for government representatives

Contact us: info2013@eupf.org or +1 (347) 227 0153